Specialist Fares

Tailored to bring you the best value and increased flexibility in order to meet the specific needs of the Humanitarian, Faith and Education sectors, our specialist fares were pioneered over 30 years ago and have been negotiated in partnership with all of the major airlines.

Whether your itinerary is determined by cost, flexibility or convenience, we can offer you the widest choice of booking fares and conditions.

Our fares are constantly reviewed to ensure that we always offer you maximum value. In addition to this, our reservations teams are updated with seasonal airline specials, as they are released, so you can be sure that you are always benefiting from the best deal available.

Specialist Fares

Sector specific air fares are only available through specialist TMC’s. They are designed to offer you a competitive price combined with increased flexibility that enables you to better manage your travel plans and avoid the indirect costs commonly associated with unplanned travel. Key Travel will automatically offer these fares to all organisations that qualify.

Usually the cheapest flexible fare, other key benefits which are proven to generate significant savings for organisations include:

- **Ability to hold fares up to 24 hours before departure**
  A guaranteed fare with no budget commitment until you decide to confirm your itinerary. Whilst tickets are on hold you can make changes as often as required or cancel, completely free of charge, up until the ticket has been issued.

- **Flexible tickets**
  Allow for changes to plans at short notice without incurring charges. Flexible tickets are partially refundable if cancelled and date changes can be made for a nominal fee.
247

Take advantage of our negotiated preferential rates with over 247 airlines on routes all over the world.

- **Extra baggage allowance**
  Many of our specialist fares allow free excess baggage, allowing for heavy equipment or conference materials to be taken at no extra cost.

- **Global fares**
  Enable you to use our specialist fares on any route on an airlines global network, even on an itinerary that doesn’t include a stop in the UK.

- **No minimum stay criteria**
  Specialist fares typically have no minimum stay and a maximum stay of one year. This includes waiving the usual Saturday night stay requirement on discounted fares.

**Negotiated Fares**
You can take advantage of our negotiated preferential rates with over 247 airlines on routes all over the world. These fares offer some of the flexibility of our specialist fares, though fare conditions will vary per contract.

- **Published Fares**
  You can book published fares with Key Travel. These are typically available through any travel provider and can also be bought directly from an airline. Many of the lower cost fares cannot be held, meaning the fare is only guaranteed at time of enquiry/reservation, and they are generally very restrictive. You are able to hold fully flexible ‘Y class’ published fares with us, which typically offer the same conditions as our specialist fares, but will come in at a higher price.

- **Low Cost Carrier Fares**
  Key Travel can also book tickets with low cost carriers for you, allowing you to choose the fare that best suits your budget requirements, but these will not have the other benefits of our specialist fares. It is not possible to hold fares/seats with the low cost carriers and tickets cannot usually be changed.

For more information on Key Travel and our services, please contact us on **+44 (0) 20 7843 9660**
or **tellmemore@keytravel.com**
www.keytravel.com